

## Hall Hardaway Jr. Honored with Prestigious AGC SIR Award



The Middle Tennessee Chapter of Associated General Contractor's (AGC) Build Tennessee Awards banquet was held on November 12, 2009, in which the highest honor of the evening was presented to Hall Hardaway Jr. for his lifetime service, commitment and dedication to the local construction industry and community.

The prestigious AGC SIR Award is the highest honor an individual can attain within the AGC association and the construction industry, and takes its name from the AGC creed, "Skill, Integrity, Responsibility (SIR)." This award is reserved for someone who has made a substantial contribution while honorably serving the construction industry and the community, while exemplifying "Skill, Integrity and Responsibility" in all of his or her endeavors. But most importantly, it is what sets this individual apart from others in the industry that determined the recipient.

Unbeknownst to Hall, and with great admiration and respect, we secretly submitted our written submission followed by a presentation to the AGC Board Members to nominate Hall Jr. A unanimous decision was made to honor a man who without question stands out from the pack and has given so much to so many, Hall Jr.

We have included a summary of our nomination in this addition of our *Inside HARDAWAY*, and we hope that you enjoy going back in time with us to review all that this great man has accomplished, the tireless dedication and contributions he has made to the local construction industry and our local community, and his integrity and devotion to building an 86 year old company that is known for cultivating a "family environment" steeped in Christian values, and stemmed from honesty.

Hall Jr. the Business Man – Contributor to the Local Construction Industry - Hall's father, L. Hall Hardaway Sr. started **HARDAWAY** Construction in 1924 after learning the skills and craftsmanship of fine home building from his father, James Elliott Hardaway.

Learning the construction business from the ground up as his father did, Hall Jr. performed a variety of jobs for **HARDAWAY** Construction after school and during the summers starting in the seventh grade and went on to graduate from the Vanderbilt University School of Engineering in 1957. He started as a field Superintendent and after 18 years of working in various management roles in the firm, he took over the reins from his father and became President.

## 2009 AGC Build Tennessee Awards



## Dear Readers,

When talking to Architects, Engineers, Subcontractors, Suppliers and other General Contractors over the last few years on how their business was holding up, I would normally hear answers like "awful", "workload is really slow", "hasn't been this bad in my lifetime", and so on. There just hasn't been a great deal of enthusiasm in our industry concerning improvement and growth in the marketplace for 2010 and possibly 2011. Statistics definitely support this mindset with March 2010 figures

reflecting total construction for the last 12 months is down 17% compared to the 12 month period ending in March of 2009, and nonresidential construction is down 26% compared to the same period. There is no wonder that folks in the construction industry aren't too optimistic about the near term potential of their businesses.

All doom & gloom but hold on, not so fast! The same report from McGraw Hill also states that the nonresidential market did have growth of 6% in the month of March 2010, due mainly to the start up of some major healthcare and public projects around the country including the Music City Center right here in Nashville. While we are not doing cartwheels down the hallways just yet, any increase in today's market is positive and welcomed news.

Locally, the public sector work is where the most activity has been over the past 24 months since developers, non-profits, and other business owners are finding it difficult to obtain reasonable financing terms for expansion or renovation projects. Due to the current lack of private sector work, we have seen more and more construction firms that don't normally perform in the public sector pursue this work. As many of them are discovering, there is a steep learning curve involved in the move from strictly negotiated, private projects, to public bid or a Request for Proposal process with a public entity.

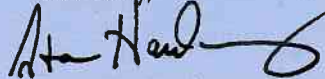
Thankfully, here at **HARDAWAY**, we have always been a diverse firm active in both the public and private markets so there has been no learning curve involved in our pursuit of public sector work. A few years ago, we foresaw the private sector decline and focused our efforts heavily on public sector projects. This has sustained us through these challenging market conditions. Some of our most recent public projects are highlighted to the right.

It is **HARDAWAY's** adaptability to providing a positive construction project experience to both public and private construction partners that has sustained us for 86 years, regardless of the state of the economy. Though times are tough, we'll continue to be a trusted construction partner and we'll also continue to support local charities and organizations in our community such as those mentioned in this addition of *Inside HARDAWAY*. Though the economy fluctuates, one thing remains constant, we are always ready to serve and do our best. So bless others that you come in contact with today by giving your best too!

*"We make a living by what we get.  
We make a life by what we give."*

- Walt Disney

Sincerely,



Stan H. Hardaway  
President

## Public Work Currently Under Construction

### Metropolitan Nashville International Airport Terminal Renovation – Phase II Nashville, Tennessee



The Phase II terminal renovation of the Nashville Airport for Metro Nashville Airport Authority is a multi-phased project that affects a large portion of the passenger terminal concourses. The modifications include the renovation of all airline gate holding areas, including podiums and back screens, all public restrooms, 7 escalators, the replacement of several HVAC units, refurbishment of elevators and elevator lobbies, as well as flooring and wall covering throughout the terminal.

### Gardner Hills Elementary School Fort Campbell, Kentucky



Gardner Hills Elementary School is a new pre-kindergarten through 5 school located on the Tennessee side of the Ft. Campbell Army base in Clarksville. This new educational facility for the U.S. Army Corps of Engineers will accommodate 600 students and includes classrooms, administrative offices, laboratories, gymnasium, multi-purpose room with kitchen, art and music rooms, computer labs, specialists, supply and teacher work rooms, bus loading/unloading, parking, playgrounds and sports facilities.

### Upper Cumberland Regional Health Facility Cookeville, Tennessee



A new state of the art regional health facility for the State of TN located in Cookeville which includes four large open office spaces, conference space, kitchen, health clinic, speech therapy and general exam rooms, pharmacy, storage and warehouse space. This project incorporates sustainable design and construction and is seeking Platinum Level LEED™ Certification. LEED™ elements include a Geothermal heating and cooling system, collection and re-use of rainwater for landscape irrigation, solar panels, and low VOC emitting materials throughout.

## SIR Award (Continued)

Hall Jr. led **HARDAWAY** Construction into a new era of continued growth and success in the 1970's culminating into the addition of Development and Real Estate divisions along with the well established Construction division. Hall Jr. spear headed these new divisions which included the development, construction and management of 10,000 apartment units, 100 apartment complexes, 4 million SF of shopping centers and office buildings across 11 states in the southeast, and 1,000 employees. He developed one of Nashville's most prestigious developments, Century City, which includes the Sheraton Music City, and was responsible for the construction of many significant Nashville landmarks such as much of the construction of Opryland Hotel and Convention Center, Bi-Centennial Mall, Willis Corroon Plaza, First Baptist Church of Hendersonville, and several projects at Vanderbilt University, and Vanderbilt Medical Center campuses.

Having successfully navigated through the rise and fall of Nashville's construction industry, Hall Jr. served on many posts in the local construction industry with his proven track record of leading and serving with heart and soul. These include past President and Director of the Middle Tennessee Chapter of AGC, Director of the Construction Specification Institute, Nashville Contractor's Association, and Tennessee Associated Builders and Contractors, the Board of Governors for the Nashville Area Chamber of Commerce, Trustee for the Construction Industry Advancement Fund of Middle TN, and Chairman of the Metro Task Force. Hall Jr. also mentored many men who at one time worked for him and went on to launch successful companies of their own gaining much knowledge and experience from him such as Ray Bell of Bell & Associates, Dean Chase of D. F. Chase, Joe Parkes Sr. and Park Owen of R.P. Industries/Parkes Companies, and John Finch and Tim Prow of PBG Builders.

***Hall Jr. – Servant to the Local Community*** - Working hard and selflessly giving of himself for the betterment of our community is usually what comes to mind when you hear Hall Jr.'s name. He has a long history of civic and community involvement supporting and serving countless organizations in the Greater Nashville area which include many Christian foundations and churches, schools and universities, and many charities. A few of his countless community contributions include his devotion to Jere Baxter Middle School/Elementary School, his exemplary service and support of Vanderbilt University serving on several committees, his support of Habitat for Humanity and Goodwill, and his passionate support and generosity to his beloved church First Baptist Church of Hendersonville. Hall Jr. is a very humble, giving man, and much of the reason **HARDAWAY** Construction has been known over the years as being a very generous company. Whether it's by helping families in the community or one of **HARDAWAY's** own, he has always been quick to respond and always treated every **HARDAWAY** employee as a member of his family.

***Hall Jr. - The Person*** - Beyond the admired business man and community servant is a quiet private man who has never done things for the sake of praise or recognition, but out of the goodness of his heart. An honorable man with deep Christian values, his faith in God has always been at the forefront of everything he has done, obstacles he has overcome, and his giving service to the Middle Tennessee community in so many ways. Hall Jr. carried on the legacy of his father by leading a Christian-based company whose success stems from honesty, morals, integrity and trust, while maintaining a superior reputation as a quality builder for 86 years. Hall Jr. took **HARDAWAY** Construction to new heights because he believed in people. He put his trust in people. When Hall Jr. turned the reins over in 1998 to his son Stan, creating the third generation of family leadership, Hall Jr. was quoted saying, "Back in 1975, when I assumed responsibility for this company, I felt a great deal of pride at taking something that my father built with his own hands and being able to move it forward into the future. But it is nothing like the pride I feel at being able to place two generations of growth and progress into the capable hands of my son, Stan."



Autumn 2009 brought more than falling leaves to **HARDAWAY** Construction's doorstep. Six awards from local and national construction organizations were presented to **HARDAWAY** for excellence in construction and project management. We are very proud of all the **HARDAWAY** team members who were committed to our clients and construction excellence on these great facilities.



**Excellence in Construction Awards**

**Institutional Project Under \$5 Million**  
**Father Ryan High School**  
**Jim Carell Alumni Athletic Complex**  
 Nashville, Tennessee



**Industrial Project Over \$25 Million**  
**FRANKE Corporate Office and Warehouse Complex**  
 Smyrna, Tennessee



**Pre-Engineered Building Project Over \$2 Million**  
**Lane Agri Park - Phase II**  
 Murfreesboro, Tennessee



**National Excellence in Construction Awards**

**Excellence in Project Management**  
**FRANKE Corporate Office and Warehouse Complex**  
 Smyrna, Tennessee



**Build Tennessee Awards**

**General Contractor Project \$5-\$15 Million**  
**Hendersonville Public Library**  
 Hendersonville, Tennessee



**General Contractor Project \$15-\$30 Million**  
**Sumner Station Healthplex and Medical Office Building**  
 Gallatin, Tennessee



**DO YOU RECOGNIZE ME?**

Answers on Page 6



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# What Makes a Person Golden?

By Joan Greene

What makes a person golden? Is it age, experience, tragedy, travel, people they meet along the way? For a Girl Scout it is a step by step process to their highest honor – The Girl Scout Gold Award®. In the case of Blair Hutchens, a Senior Girl Scout from Bellevue Service Unit – Troop #1306, the journey started in first grade when she became a Brownie.

The Girl Scout Gold Award® like the Eagle Boy Scout Award is a rare and high honor for a young person to achieve. In fact, only 5.4 percent of all eligible registered Girl Scouts in grades 10 -12 receive the award. To earn the Gold Award, Blair and other Girl Scouts are asked to focus on something that each is passionate about in thought, deed, and action. The project must fulfill a need in her community, create change, and hopefully, is something that is ongoing in some way.

When Blair Hutchens was five years old, she was diagnosed with a rare skin disease called PRP. Blair was sent to Vanderbilt Children's Hospital in Nashville, TN, and became a subject for their research on PRP. Once a month for years she was treated and several times observed and examined by as many as one hundred doctors and medical students at a time. Today, Blair has a love and appreciation for the doctors, nurses, and staff at Vanderbilt. When she began to think about what she would do that had lasting impact on her community, she was drawn to Vanderbilt Children's Hospital. How could she leave a little something for other children that would brighten their day, give them hope, and help them to just be kids?

To begin her project, she contacted Twila Lockett, a friend/nurse at Vanderbilt who put Blair in touch with Stephanie Van Dyke; the Director of Volunteer Services. Stephanie gave Blair and her mother Susan Hutchens a tour of the hospital and showed them a dollhouse that had been in the patient/sibling playroom for seventeen years. The original house had been donated by a Nashville Women's Club in the early 1990's. The house was beyond being a fixer-upper. Many little hands had touched that old house. Stephanie asked Blair if she thought she could build a new dollhouse for Vanderbilt Children's Hospital. Blair did not blink, but answered Stephanie with a resounding, "Yes, I can!"

As luck would have it, Blair's mother has worked for twenty years for **HARDAWAY** Construction Corp., so Blair immediately had an idea for a mentor who could give her some guidance with her project. She had grown up coming to her mother's office and Blair knew that Harold Sterry, who also works at **HARDAWAY**, could do anything. He would make the perfect mentor to guide her through the building process.



Blair's next task was to raise enough money to buy all the materials that she needed. She baked for and held a sold out bake sale at the **HARDAWAY** office. The Bellevue service unit also made a donation toward the project. By the summer of 2009 Blair had the funds to begin construction so she called her mentor Harold, and they took a field trip for building supplies. Harold cut the pieces for the new dollhouse, and Blair sanded all the pieces and she and Harold put it together. Remember this is a special dollhouse. It has to be child-safe and non-toxic, so she had to sand and sand to get really smooth edges - No splinters here. Then she painted, wallpapered, and decorated the house. All the paint had to be non-toxic. There could be no fabric or absorbent materials. Everything had to withstand the cleaning that toys in the playroom undergo.

The doll furniture was the most expensive part of the project. The original dollhouse has wooden furniture and it had withstood the test of time, so she splurged on real wooden furniture. Blair added many special touches like painting and stenciling the furniture, and rooms. The construction of the dollhouse took over eighty-eight hours to complete. Ask Blair about the project and she will tell you that her favorite part was "being able to design and add details to each room as if I was building it for myself." The hardest part was giving up something that she has put so much time and love into. She even created little paintings and pictures for the walls of several rooms, and bed linens on the beds.



During the Christmas Holiday's in 2009, a sweet new dollhouse became a fixture in the patient/sibling playroom at Vanderbilt Children's Hospital. Many will never notice the tiny brass plaque that says, "Blair Hutchens, Troop 1306, and Gold Award." But, Blair will have come full circle leaving behind her gift. Once she was a patient there, but today Blair is a beautiful young high school student that has a heart for the place that became so much of her life.



You see, to be golden you have to have compassion, and sometimes compassion comes when you know the pain firsthand. In the end, it is what we do with our hardships that really count. This Girl Scout is golden, is changing the world, and is leaving a lasting gift to more children and families who visit Vanderbilt.

# HARDAWAY and The American Cancer Society



What is Relay? Relay for Life is the American Cancer Society's largest community fundraiser in the world. It's a unique event that offers everyone in the community the opportunity to participate in the fight against cancer. Relay for Life represents the hope that those lost to cancer will never be forgotten, that those who face cancer will be supported and that one day cancer will be eliminated.

This is **HARDAWAY's** third year in sponsoring the East Nashville Relay for Life. The theme this year is "Carnival on the Cumberland". In keeping with the carnival theme, the **HARDAWAY** Hard Hats decided to add a little magic to the festivities by having a magician as our team's on-site fundraiser. The **HARDAWAY** Hard Hats - Abracadabra - Making Cancer Disappear.

The Third Annual East Nashville Relay for Life will be held Friday, June 18, 2010 from 6 pm to 6 am at LP Field. Please make plans to join us and bring the entire family, there will be plenty of fun for all!

This year will not be any different than the past two years, **HARDAWAY** began fundraising in February and still has several other activities planned in order to reach our goal of \$7,500. Please join us to help fight cancer.

**CARNIVAL DAY: BACK BY POPULAR DEMAND ~ YOU WON'T WANT TO MISS THIS ONE!** **HARDAWAY** will be turning our west side parking lot into a scene straight from the carnival. **This event will be held on Friday, June 11th from 12:00 (noon) until 4:30 pm.** Come one, come all for a chance to dunk your favorite **HARDAWAY** upper management. If the donation is large enough, you might even be able to dunk your favorite (or not so favorite) Project Manager or other **HARDAWAY** personnel! This afternoon will also be filled with games (both kids and adults) and plenty of food. So, come hungry and don't forget your wallet or check book! **We will also have our silent auction items on display for bidding.** This was originally an on-line auction, however, Google is experiencing some problems with their site, so we are extending the bidding which was to end on June 1st. Bids will be accepted at the Carnival on June 11th for items until 4:00 pm. Items must be paid for and picked up by June 16th at 4:00 pm, or will be sold to the next highest bidder.

**LUMINARIES:** For \$10.00 you can purchase a glowing tribute for a friend or loved one who has experienced cancer. For information contact Sharon Hackett at 615.254.5461 ext. 4860.

**MAKE A DONATION:** All donations are tax deductible. Make checks payable to the American Cancer Society. Send checks to **HARDAWAY** Construction Corp. | Attention Susan Hutchens | P.O. Box 60429 | Nashville, TN 37206. On-line donations will also be accepted at <http://www.relayforlife.org/eastnashville>

## PLEASE HELP THE HARDAWAY HARD HATS REACH OUR GOAL!

### Two More Additions. . .

**HARDAWAY** proudly added two more dedicated employees to our *20 Year Wall*. We would like to recognize Andy Brunson and Ed Bullington for their service and dedication to **HARDAWAY** over the past 20 years. We look forward to working with Andy and Ed for many more years to come.



### Anniversaries

Bobby Hale Rough Carpenter 5 Years	Andy Brunson Senior Project Manager 20 Years
Michael Simone Rough Carpenter 10 Years	Ed Bullington Vice President 20 Years
Bret O'Brien Construction Group Manager 15 Years	Gerald Bechman Senior Project Manager 25 Years
Issmet Rejeb Laborer 15 Years	Charles Rhoten Rough Carpenter 25 Years

### ANSWERS FROM DO YOU RECOGNIZE ME?

1 - Earl Phillips | 2 - Denise Kelley | 3 - Wilma Jeffus | 4 - Andy Brunson

# Getting to Know You. . .

**Name:** Randy Kimbrough

**Years with HARDAWAY Construction:** 26

**Job location:** Currently at Margaret Maddox YMCA

**Job description:** Superintendent



**What did you do before coming to HARDAWAY?** I worked for a landscaping company, trying to keep myself out of trouble.

**What do you do around here and be honest!** I try to keep work going between Owner's, our company and our subs for the common goal of getting the job done.

**Tell us about your family.** I have a wife and two sons which keep me busy even as adults. My oldest son is getting married in June 2011.

**What are your hobbies?** I love camping when I have time, working in the yard and am planning to take up fishing.

**Who has been your biggest mentor and what is the greatest lesson they have taught you?** Most people think a mentor as a person. I believe it's my job. It's taught me hard work helps you achieve your goals and needs.

**What makes HARDAWAY a great place to work?** The people. From the laborers to the Owners, from the men in the shops to the secretaries, everyone makes you feel that you are part of something special ~ I call it a family.

**If you did not work at HARDAWAY, what line of work would you pursue?** I hope I'm here until I retire, but I will always want to work in construction.

**What is there about you that people would be surprised to learn?** Some things are better kept secret, but I do like a good talk. Most people do not know I like to talk! (Ha, Ha)

**Name:** Kerry Sloan

**Years with HARDAWAY Construction:** 37

**Job location:** Main Office

**Job description:** CFO



**What did you do before coming to HARDAWAY?** I worked for William L. Tune CPA for 3 years. HARDAWAY was a large client so I was in HARDAWAY's office most of the time during those three years. One day, Mr. Hardaway, Sr. came in and said "Boy, why don't you come to work for us for a while"? I guess 37 years qualifies as a "while".

**What do you do around here and be honest!** I am responsible for the Financial affairs of the company. This includes Finance, Cash Management, Accounting, Taxes, Information Technology, Human Resources and Risk Management. I have been fortunate to have many long term staff members that make sure that all these areas are taken care of properly. I was also fortunate to have worked along side Emmett Toombs and his staff over the years to develop a reporting system that was truly ahead of it's time. Hall Jr.'s vision of what types of information the company needed was also instrumental in developing our systems. Although we have recently changed to an outside software provider, the systems that were developed at HARDAWAY through the years served us very well.

**Tell us about your family.** My wife Linda and I have a wonderful family. We have three children. Sons Scott and Michael are both CPA's and our daughter Samantha works in Medical Records Management. We also have one Grandson and six Granddaughters.

**What are your hobbies?** Golf and anything UT

**Who has been your biggest mentor and what is the greatest lesson they have taught you?** My Dad and Mr. Hardaway, Sr. who both taught me the same lesson. "There are two bad Paymasters, one who pays too early and the other who doesn't pay at all". It's funny, my other mentor, Hall Jr. taught me the same thing too.

**What makes HARDAWAY a great place to work?** The lack of Office Politics is a big plus for me. This is a practical, no nonsense organization and I like that.

**If you did not work at HARDAWAY, what line of work would you pursue?** Now, I would probably get my certification in Valuations and work as an expert witness in Surety/ Contractor matters. When I was younger, I would have liked to have been a Tax Lawyer.

**What is there about you that people would be surprised to learn?** I once did the Hula Hoop for 2 hrs. and 12 minutes when I was 12 years old. There was not a whole lot to do in Pleasant Shade back then.

**Name:** Mark Fitzgerald

**Years with HARDAWAY Construction:** 25

**Job location:** Currently at MNAA Terminal Renovation - Phase II

**Job description:** Finish Carpenter



**What did you do before coming to HARDAWAY?** I worked in the family logging business.

**What do you do around here and be honest!** Whatever needs to be done to get the job done to make things go well for the company.

**Tell us about your family.** I have been married to my wife, Sharon, for 23 years. We have one son, Jordan, who is 19 and just graduated from Diesel school.

**What are your hobbies?** Fishing, fishing, and fishing. . . When I am not working I am usually fishing, cooking outdoors and hanging out with friends.

**Who has been your biggest mentor and what is the greatest lesson they have taught you?** My father. He taught me to work hard and not quit until the job was finished.

**What makes HARDAWAY a great place to work?** Working with good people. I am lucky to work with a good group that I can also call friends.

**If you did not work at HARDAWAY, what line of work would you pursue?** I wouldn't really want to, but would probably be logging in the family business.

**What is there about you that people would be surprised to learn?** I am hooked on the cooking channel and love Paula Deen. I love to cook and try new recipes out on friends and family.

# HARDAWAY Breaks Ground at Margaret Maddox YMCA

HARDAWAY Construction Corp. broke ground on the Teen & Fitness Center Additions at the Margaret Maddox YMCA located at 2624 Gallatin Road | Nashville, Tennessee on February 23, 2010.

Approximately 3,000 square feet will be added to the Wellness Area, providing more room for additional fitness equipment and more space for personal trainers to work with members. The Wellness Area is scheduled to be complete by June.

The new Teen Center will be approximately 6,000 square feet and include a learning lab with computers, lounge and game room, separate area for studying and tutoring, community space and a catering kitchen. The new Teen Center is scheduled to complete by September.

This is the sixth project at the Margaret Maddox YMCA which HARDAWAY has had the pleasure of working on to date. HARDAWAY is proud of our relationship with the YMCA of Middle Tennessee and looks forward to many more successful projects together.



**INSIDE HARDAWAY** is a publication of HARDAWAY Construction Corp. for our clients, friends, and employees, along with their families, to communicate company news, events, and information.  
Newsletter Committee: David Dierks, Crystal Edde, Sharon Hackett, Stan Hardaway, Bryan Hay, Wilma Jeffus, Jill Johnson, and Denise Kelley

**HAVE A COMMENT OR SUGGESTION YOU WOULD LIKE TO SHARE WITH US ABOUT OUR NEWSLETTER?**

Please send to: [cedde@hardaway.net](mailto:cedde@hardaway.net) - We'd love to hear from you!

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